

Agree Realty Corporation, a Real Estate Investment Trust (NYSE: ADC) based in Bloomfield Hills, Michigan is seeking to immediately fill the position of Acquisitions Associate with a qualified candidate.

# **Acquisitions Associate:**

The Company is seeking an ambitious and goal-oriented individual to join our Acquisitions Team. Prospective candidates must be self-motivated, dedicated and analytical.

The Acquisitions Associate will actively analyze and underwrite acquisition opportunities that fit within the Company's investment criteria.

The Acquisitions Associate will also assist the Acquisitions Team in sourcing transactions and managing a large network of real estate contacts. Candidate must be aggressive, results-driven, and have a high level of interpersonal skills.

### **Primary Responsibilities**

- Underwrite acquisition opportunities and present to Investment Committee in terms of:
  - o Risk-adjusted returns
  - o Tenant credit profile
  - o Portfolio implications
  - o Financeability
  - o Real estate fundamentals and retail synergy
  - Residual value
  - Market research
- Use calling efforts to create new relationships with investment sales brokers, institutional owners, developers and leasing brokers to promote the Company's acquisition criteria and source acquisition opportunities
- Maintain up-to-date knowledge of retail industry and trends: seek to learn latest information on the retail industry through trade journals, attending industry conventions and personal contacts
- Read and interpret purchase and sale agreements and leases.
- Write reports, business correspondence, and presentation packages.
- Present information to other departments, leadership team and sellers.
- Assist with the due diligence and closing process.

#### **Minimum Job Requirements**

- Minimum two to five years commercial real estate experience, preferably within the retail sector
- Strong communication and networking skills
- Entrepreneurial and resourceful mindset
- Ability to work at a fast pace, multi-task and meet deadlines
- Knowledge of the retail industry and basic understanding of retailers' credit profiles
- Proficient in Microsoft Excel & Word.



## **Professional Growth Opportunities**

- Rare opportunity for a high-caliber individual to work for an industry-leading, publicly traded real estate investment trust (REIT) with a national portfolio and proven track record of success.
- The Acquisitions Team leads the Company's ambitious goals for growth, providing significant exposure to senior management.
- The Acquisitions Team interfaces with the Finance, Development and Asset Management Departments, providing a broad spectrum of real estate experiences and education.

For consideration, please submit your resume by email to Jeanine Simjanoski, mpartridge@agreerealty.com.

## **About Agree Realty**

Agree Realty Corporation is a publicly traded real estate investment trust primarily engaged in the acquisition and development of properties net leased to industry-leading retail tenants. The Company currently owns and operates a portfolio of 400 properties, located in 43 states and containing approximately 7.7 million square feet of gross leasable space. The common stock of Agree Realty Corporation is listed on the New York Stock Exchange under the symbol "ADC". For additional information, please visit www.agreerealty.com.