



**Agree Realty Corporation, a Real Estate Investment Trust (NYSE: ADC) based in Bloomfield Hills, Michigan is seeking to immediately fill the position of Acquisitions Associate with a qualified candidate.**

## **Acquisitions Associate:**

The Company is seeking an ambitious and goal-oriented individual to join our Acquisitions Team. Prospective candidates must be self-motivated, dedicated and analytical.

The Acquisitions Associate will actively source acquisition opportunities that fit within the Company's investment criteria.

The Acquisitions Associate will also assist the Acquisitions Team in underwriting transactions and managing a large network of real estate contacts. Candidate must be aggressive, results-driven, and have a high level of interpersonal skills.

## **Primary Responsibilities**

- Use calling efforts to create new & maintain existing relationships with investment sales brokers, developers and leasing brokers
- Lead generation & business development to promote the Company's acquisition criteria and originate opportunities
- Maintain up-to-date knowledge of retail industry and trends: seek to learn latest information on the retail industry through trade journals, attending industry conventions and personal contacts
- Underwrite acquisition opportunities in terms of:
  - Risk-adjusted returns
  - Tenant credit profile
  - Portfolio implications
  - Retail real estate fundamentals
  - Residual value
  - Market research
- Read and interpret purchase and sale agreements and leases.
- Write reports, business correspondence, and presentation packages.
- Present information to other departments, leadership team and sellers.

## **Minimum Job Requirements**

- Minimum one to three years commercial real estate experience, preferably within the retail sector
- Strong communication and networking skills
- Entrepreneurial and resourceful mindset
- Ability to work at a fast pace, multi-task and meet deadlines
- Knowledge of the retail industry and basic understanding of retailers' credit profiles
- Proficient in Microsoft Excel & Word.



### **Professional Growth Opportunities**

- Rare opportunity for a high-caliber individual to work for an industry-leading, publicly traded real estate investment trust (REIT) with a national portfolio and proven track record of success.
- The Acquisitions Team leads the Company's ambitious goals for growth, providing significant exposure to senior management.
- The Acquisitions Team interfaces with the Finance, Development and Asset Management Departments, providing a broad spectrum of real estate experiences and education.

For consideration, please submit your resume by email to Erin Boback, eboback@agreerealty.com.

### **About Agree Realty**

Agree Realty Corporation is a publicly traded real estate investment trust primarily engaged in the acquisition and development of properties net leased to industry-leading retail tenants. The Company currently owns and operates a portfolio of 418 properties, located in 43 states and containing approximately 8.0 million square feet of gross leasable space. The common stock of Agree Realty Corporation is listed on the New York Stock Exchange under the symbol "ADC". For additional information, please visit [www.agreerealty.com](http://www.agreerealty.com).