



Agree Realty Corporation (“Agree Realty”), a high-growth Real Estate Investment Trust traded on the New York Stock Exchange (ticker symbol: ADC) based in Bloomfield Hills, Michigan is seeking to immediately fill the position of Acquisitions Associate with a qualified candidate.

As a part of our team, you will experience a workplace that is highly successful, fun, rewarding, supportive and energizing. All team members are given the opportunity to aggressively advance their career in our rapidly expanding and highly profitable company. Constantly challenging ourselves to improve and learn is one of our most cherished core values. Agree Realty’s success is due in a large part to its growing, unique, collaborative team dynamic that forges strong friendship bonds among the team members. We trust and empower our team members to make decisions and improve processes. Ongoing professional development and technology training opportunities are regularly offered to help all team members advance their careers. Our team members feel comfortable and at home working in our award-winning modern office environment furnished with a generously stocked state-of-the-art Café, outdoor patio, extensive natural sunlight and open-area collaboration workspaces. Our team members enjoy generous compensation and benefits packages that include 100% company-paid health insurance, retirement plan, health club memberships and three company-provided lunches per week. Dinner is provided to team members who work late.

### **Acquisitions Associate:**

Agree Realty is seeking an ambitious and goal-oriented individual to join our Acquisitions Team. The Acquisitions Associate will actively source acquisition opportunities that fit within Agree Realty’s investment criteria by managing a large network of real estate contacts nationally.

Prospective candidates must be self-motivated, results-driven, and have a high level of interpersonal skills.

### **Primary Responsibilities**

- Use calling efforts to create new and maintain existing relationships with investment sales brokers, developers, owners, and leasing brokers
- Lead generation and business development to promote the Agree Realty’s acquisition criteria and originate opportunities
- Maintain up-to-date knowledge of retail industry and trends: seek to learn latest information on the retail industry through trade journals, attending industry conventions and personal contacts
- Analyze acquisition opportunities in terms of:
  - Risk-adjusted returns
  - Tenant credit profile
  - Portfolio management implications
  - Retail real estate fundamentals
  - Residual value
  - Market research
- Read, interpret, and negotiate purchase and sale agreements and leases
- Write reports, business correspondences, and presentation packages
- Present information to other departments, Leadership Team, Investment Committee, and prospective sellers



### **Minimum Job Requirements**

- Minimum of two years commercial real estate experience, preferably within the retail sector
- Strong communication and networking skills
- Entrepreneurial and resourceful mindset
- Ability to work at a fast pace, multi-task and meet timely sales target
- Superior organizational skills to efficiently manage multiple projects
- Knowledge of the retail industry and basic understanding of retailers' credit profiles
- Proficient in Microsoft Excel & Word

### **Professional Growth Opportunities**

- This is a rare opportunity for a high-caliber individual to join an industry-leading, publicly traded real estate investment trust (REIT) with a national portfolio and proven track record of success.
- The Acquisitions Team leads Agree Realty's ambitious goals for growth, providing significant exposure to senior management.
- The Acquisitions Team interfaces with the Finance, Development and Asset Management Departments, providing a broad spectrum of real estate experiences and education.

For consideration, please submit your resume by email to Jeanine Simjanoski [jeanine@agreerealty.com](mailto:jeanine@agreerealty.com).

### **About Agree Realty**

Agree Realty Corporation is a publicly traded real estate investment trust primarily engaged in the acquisition and development of properties net leased to industry-leading retail tenants. The Company currently owns and operates a portfolio of over 520 properties, located in 45 states and containing approximately 9.8 million square feet of gross leasable space. The common stock of Agree Realty Corporation is listed on the New York Stock Exchange under the symbol "ADC". For additional information, please visit [www.agreerealty.com](http://www.agreerealty.com).