AGREE REALTY CORPORATION

Acquisitions Associate

Agree Realty is seeking an ambitious and goal-oriented individual to join our Acquisitions Team. This is a rare opportunity for a high-caliber individual to join an industry-leading, publicly traded real estate investment trust (REIT) with a national portfolio and proven track record of success.

The Acquisitions Team leads Agree Realty's ambitious goals for growth, providing significant exposure to senior management. Our Acquisitions Associates actively source acquisition opportunities that fit within Agree Realty's investment criteria by managing a large network of real estate contacts nationally.

This role interfaces with the Finance, Development Asset Management, and Transactions teams which provides a broad spectrum of real estate experiences.

What you will do:

- Lead generation and business development to promote the Agree Realty's acquisition criteria and originate opportunities
- Use calling efforts to create new and maintain existing relationships with investment sales brokers, developers, owners, and leasing brokers
- Maintain up-to-date knowledge of retail industry and trends: seek to learn latest information on the retail industry through trade journals, attending industry conventions and personal contacts
- Analyze acquisition opportunities in terms of:
    - Risk-adjusted returns
    - Tenant credit profile
    - Portfolio management implications
    - Retail real estate fundamentals
    - Residual value
- Market research
- Read, interpret, and negotiate purchase and sale agreements and leases
- Write reports, business correspondences, and presentation packages
- Present to the Leadership Team, Investment Committee, and prospective sellers

Who you are:

- Minimum of two years commercial real estate experience, preferably within the retail sector
- Strong communication and networking skills
- Entrepreneurial and resourceful mindset
- Ability to work at a fast pace, multi-task and meet timely sales target
- Superior organizational skills to efficiently manage multiple projects
- Knowledge of the retail industry and basic understanding of retailers' credit profiles
- Proficient in Microsoft Excel & Word

Why Agree Realty?

Agree Realty Corporation (NYSE: ADC) is a high-growth Real Estate Investment Trust based in Bloomfield Hills, MI. We are primarily engaged in the acquisition and development of properties net leased to industry-leading retail tenants. We currently own and operate a portfolio of over 789 properties, located in 46 states and containing approximately 14.0 million square feet of gross leasable space.

We offer our team members generous compensation and benefits packages that include:

- 100% company-paid medical insurance monthly premiums
- 100% company-paid short-term disability, long-term disability, and life insurance
- Retirement plan with company match
- 3 company-provided lunches per week

Our team feels at home working in our award-winning modern office environment furnished with a generously stocked state-of-the-art café, outdoor patio, and open-area collaboration workspaces. Ongoing professional development and technology training opportunities are offered to help all team members advance their careers.

To apply, please visit: https://airtable.com/shrJryZIaptspXIpS

For additional information about our company, please visit: https://agreerealty.com/

Agree Realty Corporation is an equal opportunity employer and does not discriminate on the basis of race, color, gender, religion, age, sexual orientation, national or ethnic origin, disability, marital status, veteran status, or any other occupationally irrelevant criteria.